

# Confidently trim inventory, free up warehouse space and finally quit babysitting unreliable vendors

### Protective packaging shipped on-time. Guaranteed!

Customers tell us the packaging industry rarely fulfills commitments and that promises rarely turn out to be true guarantees.

This is unprofessional since it forces you to hound or babysit suppliers to simply get what was promised.

- It forces you to order more than you immediately need and to hold excess inventory as insurance.
- It causes pain and embarrassment when you can't ship on time to YOUR customer.
- It leads to frustration and extra cost when shipments arrived damaged due to inferior packaging.

# A real shipping guarantee, backed by a late penalty

We want to change this. That's why we're making the following bold guarantee:

- > We will ship your packaging on the guaranteed date.
- Otherwise we will pay you a penalty for every day we are late.

Speed to market is critical. Delays can cost dearly.

# If packaging orders were on time, every time, you could reduce costs.

On-time packaging means less downtime, less over-processing, leaner inventory, motion, and much less expediting! And you can redeploy resources and simply focus getting more value to drive growth and profits.

#### Visit us at www.larsonpkg.com

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 946-4971
 1000 Yosemite Drive, Milpitas, CA 95035

 (619)
 579-7166
 280 Cypress Ln. El Cajon, CA 92020

 (662)
 240-2404
 10291 State Line Rd, Olive Branch, MS 38654









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### **Enjoy** faster turnaround times, simplified packaging admin, and a frictionless vendor experience

Whether you select Standard, Rush or Hot delivery, our ship dates are guaranteed at the time of order acknowledgment. We deliver when we say or we pay a penalty. For example, if you submit an order on our standard delivery schedule, and we miss the promised shipping date by one business day, you would pay only 85% of the originally quoted price.

#### Three reasons Larson Packaging Company is the natural choice for packaging

- Guaranteed delivery in as little as 24 hours
- 2 Quotes in 4 hours or even faster
- **93% Net Promoter Score**
- from our customers!

PRICE MATRIX	STANDARD DELIVERY	RUSH DELIVERY	EXPEDITED/HOT DELIVERY
	Standard Pricing	Standard Pricing x 1.25	Standard Pricing x 1.5
	Lead Time	Lead Time	Lead Time
Stock Pallets (LPC4840, #1, #2)	2-3 days	Next Day	Same Day
New Custom Pallets	5–6 days	2 days	24 hours
Crates and Hybrid Packs	6−8 days	2 days	24 hours
Foam Sets, Inserts, Foam + Box	7–10 days	3 days	24 hours
Instock Molded Cases with Foam	8−10 days*	4 days⁺	2 days*
ATA Cases	4−5 weeks*	2 weeks*	2 weeks*
Late Penalty per day of quoted price	15%	25%	50%

NOTE: Exclusive offer: Partnership customers on blanket orders receive pricing based on EAU (estimated annual usage), not per release, offering additional savings and efficiency. PLUS 7 FREE Rush Deliveries and 2 FREE HOT Deliveries per quarter. \*Subject to stock availability.



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ISO 9001:2015 Certified Quality Management System



TUV