



DELIVERY IN AS LITTLE AS ONE DAY! GUARANTEED!

24-hour turnaround on most quotes!

Smart. Packaging. Fast. Guaranteed!

Customers tell us the packaging industry rarely fulfills commitments, and promises are far from true guarantees. This forces you to babysit unreliable suppliers and hold excess inventories to ensure you have what you need, when you need it.

If packaging orders were on time, every time, you could cut back on inventory and reduce costs. On-time packaging means less downtime, leaner inventories, much less expediting, and no more babysitting!

	Industry Leading Standard Program	Smart. Packaging. Fast. Guaranteed! Program ²		
If we are ever late, you get... 15%, 25%, or 50% BACK per day late!	 STANDARD DELIVERY No Guarantee	 STANDARD DELIVERY	 RUSH DELIVERY	 EXPEDITED/HOT DELIVERY
	Standard Pricing	Standard Pricing	Standard Pricing x 1.25	Standard Pricing x 1.5
	Lead Time	Lead Time	Lead Time	Lead Time
Stock New Pallets (LPC4840)	2-4 days	2-3 days	Next Day	Same Day
New Custom Pallets	5-8 days	5-6 days	2 days	24 hours
Crates and Hybrid Packs	6-12 days	6-8 days	2 days	24 hours
Foam Sets, Inserts, Foam + Box	10-15 days	7-10 days	3 days	24 hours
Molded Cases with Foam	10-15 days ¹	8-10 days ¹	4 days ¹	2 days ¹
ATA Cases	5-6 weeks	4-5 weeks	2 weeks	2 weeks
Late Penalty per day of quoted price	No Penalty	15%	25%	50%

Smart. Packaging. Fast. **Guaranteed!** Terms and Conditions see reverse.

¹Subject to stock case availability.

²The Smart. Packaging. Fast. **Guaranteed!** Program is for qualified customers only.

Visit us at www.larsonpkg.com

(408) 946-4971 1000 Yosemite Drive, Milpitas, CA 95035
(619) 579-7166 280 Cypress Ln. El Cajon, CA 92020



ISO 9001:2015 Certified
Quality Management System



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TERMS AND CONDITIONS

Smart. Packaging. Fast. Guaranteed!

Qualification Requirements

- Only customers with current A/R (no more than 5 days past terms. Terms >45 days not eligible) and with a history of on time payments, or who prepay are eligible for the **Smart. Packaging. Fast. Guaranteed.** Program with **Guaranteed Ship Dates.**
- New customers are automatically granted eligibility and then evaluated after 60 days.

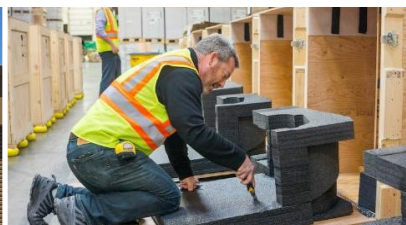
Full Terms and Conditions

- **Guaranteed Ship Dates will be confirmed by LPC on an Order Confirmation sent via email** once we receive a PO, customer signed/approved drawing/design, AND commitment to tooling, if any. If new tooling is required, LPC Customer Service will calculate the **Guaranteed Ship Date** including the Tooling lead time.
- The date and time an order is ready to be shipped or picked up is used for determining if the **Guaranteed Ship Date** is met.
- When a guaranteed order is ready to ship or for pickup, an email will be sent to the customer. If this date is on or before the **Guaranteed Ship Date**, the **Guaranteed Ship Date** has been met and no penalty is due.
- Change or Push orders after **Guaranteed Ship Date Order Confirmation** require a new **Guaranteed Ship Date Order Confirmation** and are subject to LPC incurred costs (if any).
- Penalties are paid "per day late". Each business calendar day, during business days, after your **Guaranteed Ship Date** count as 1 day late. For example, if you place a \$100 **Rush Delivery**

and your 25% per day late **Guaranteed Ship Date** is Friday, but your order is not ready to be shipped until Tuesday, your penalty due would be \$50.

- Penalty payments, if due, will be sent by check and included with the order or customers may opt for a credit memo. The maximum penalty cannot be more than 100% of the quoted price of guaranteed items.
- For blanket orders, a "release order" must be issued to generate a **Guaranteed Ship Date Order Confirmation.**
- No cancellation on **Rush** or **Expedited/HOT** Deliveries.
- Guaranteed **Standard Delivery** orders cancelled after **Guaranteed Ship Date Order Confirmation** are subject to costs incurred before cancellation.
- LPC standard cancellation policy applies to Guaranteed **Standard Delivery** orders not yet in production.
- Products that do not meet quality standards are considered **NOT** ready to be shipped for penalty calculations; LPC must be notified of quality deviations within 1 business day, otherwise penalties are waived.
- Lead times shown in the table above are subject to change. Lead times available for **YOUR** order will be included in your quote.
- **Rush** and **Expedited/HOT** premiums will be billed as separate line items. Quoted prices will not be adjusted.
- These **Smart. Packaging. Fast. Guaranteed!** T&C are in addition to LPC standard T&C.

*LPC Full Terms and Conditions of Sale apply refer to: larsonpkg.com/terms-and-conditions



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